

Builder – Buyer’s Agent Registration Policy

Woodside | Twin Brooks | Frazier Heights | 48°North

1. An Agent, who personally accompanies and registers a new customer at one of our communities on their first visit, will earn the published selling office commission at closing if a Purchase and Sale Agreement is written within 90 days.
2. If a customer registers you as their agent on their first visit and you accompany them on their second visit to one of our communities, you will earn the published selling office commission at closing if a Purchase and Sale Agreement is written up within 90 days.
3. The Buyer’s Agent relationship will be terminated 90 days after registration and must be re-established in writing by the Buyer’s Agent by re-registering the customer (s), unless the customer (s) has entered into a contract with Landed Gentry Homes and Communities.
4. If a customer (s) returns to a specific property with a second Buyer’s Agent in lieu of their original Buyer’s Agent and enters into a Purchase Agreement with Landed Gentry Homes and Communities, then Landed Gentry Homes and Communities will only pay the original Buyer’s Agent the agreed commission, unless the original agent waives in writing their commission.
5. If you write up a transaction with a customer and you have not accompanied the customer to our communities by their second visit, or the customer has not registered you on their first visit, a selling office commission of ½% of the base price will be paid to you at closing.
6. Landed Gentry Homes and Communities does not offer agency to new home buyers. All real estate agents must be registered as buyer’s agent.

Thank you for considering one of our communities for your customer. We are here to help you. When you bring your customers to our new home community we will be glad to assist you in any way possible upon your request.